TRANSFER ARTICULATION AGREEMENT
Cincinnati State Technical & Community College
Associate of Arts, Pre-Business Administration
to
University of Cincinnati, Lindner College of Business
Bachelor of Business Administration Programs

Originating Institution: Cincinnati State Technical & Community College
Degree/Program: Associate of Arts (AA) / Pre-Business Administration

Target Institution: University of Cincinnati / Lindner College of Business
Degree/Program: Bachelor of Business Administration (BBA) in the following programs ("Designated Programs"):
Modality: On Campus, unless noted otherwise

- Accounting
- Business Economics
- Entrepreneurship
- Finance (Campus or Online)

- Information Systems
- Insurance & Risk Management
- International Business
- Marketing (Campus or Online)

- Operations Management
- Real Estate

Introduction: This agreement details the <u>applicability</u> of courses from the Cincinnati State Technical & Community College AA Pre-Business Administration to the BBA Designated Programs in the Lindner College of Business. Students who complete the AA Pre-Business Administration at Cincinnati State Technical & Community College have satisfied the UC General Education requirement.

Articulation Overview: Graduates from Cincinnati State Technical & Community College who have followed the prescribed program and are accepted into the Lindner College of Business will enter into the third year of the program of the BBA Designated Programs degree.

Admission Criteria: *Note: completing the courses on the appendices below does not guarantee admission to the UC BBA Designated programs.

Minimum GPA: 2.50
Math Proficiency: Passing grade ("D –" or better) earned in MAT 215 Business Calculus is required

BBA Completion: Completion of this program may require more than four semesters to complete due to prerequisite requirements and the order in which required courses must be taken and are offered. UC academic advising staff will work with each transfer student to develop the most expedient pathway to graduation.

Admission Period: Cincinnati State Technical & Community College students must be admitted to the UC Lindner College of Business during the duration of this agreement (i.e. between May 2023 and July 2025).

Agreement Execution Date: May 2023
Agreement End Date: July 2025

EXECUTION, DURATION AND REVIEW OF AGREEMENT:
This agreement becomes effective upon its signing by the Deans of both Colleges and <u>will remain effective for one year</u>. At the end of this time, the agreement will be reviewed and may be renegotiated. Cincinnati State Technical & Community College and the UC Lindner College of Business agree to keep one another informed as program changes affecting the agreement occur. The Deans of both Colleges will agree upon any future additions and/or amendments to this document in writing.

This agreement will be reviewed on an annual basis and is subject to change due to revisions in program curriculum.

Cincinnati State Technical & Community College students are encouraged to work closely with their academic advisor to monitor possible changes.

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SEE ATTACHED APPENDICES FOR COURSE EQUIVALENCIES AND SAMPLE TRANSFER DEGREE MAPS.

signed via DocuSign on 6/5/23

Paula Kirch-Smith, MBA, MEd., ICA
Program Chair, Pre-Business Administration
Cincinnati State Technical & Community College

signed via DocuSign on 6/5/23

Marianne Lewis, PhD
Dean
Lindner College of Business
University of Cincinnati

signed via DocuSign on 6/5/23

Yvonne Baker, MAcc, CPA
Dean, Business Technologies Division
Cincinnati State Technical & Community College

signed via DocuSign on 6/2/23

Myshamil Walker, EdD
Transfer Center Director
Cincinnati State Technical & Community College

Primary Contact Person for this Agreement:

	Cincinnati State	University of Cincinnati
Name **Title**	Paula Kirch-Smith, MBA, MEd, ICA Program Chair, Business Technologies Division and Hospitality Management	Andrew Shrigley Sr Transfer & Articulation Specialist College Credit Services, Enrollment Management
Email	myshamil.walker@cincinnatistate.edu	credeval@uc.edu
Mailing Address	Cincinnati State Technical and Community College 3520 Central Parkway Cincinnati, OH 45223	College Credit Services University Pavilion 120 PO Box 210202 Cincinnati, Ohio 45221-0202

Transfer Degree Map

University of Cincinnati

FROM	Cincinnati State Technical & Community College **Associate of Arts (AA)** **Pre-Business Administration**	**TO**	University of Cincinnati Lindner College of Business **Bachelor of Business Administration (BBA)** **Designated Programs**

This agreement is valid from May 2023 to July 2025

Admissions & Deadlines

Transfer Admissions Information: admissions.uc.edu/information/transfer

Admission Criteria:

- Completion of the courses on this worksheet does not guarantee admission to the UC program.
- Students who complete the AA Pre-Business Administration at Cincinnati State Technical & Community College have satisfied the UC General Education requirement.
- Students must be admitted to the UC Lindner College of Business during the duration of this agreement.
- Minimum GPA: 2.50
- Math Proficiency: Passing grade ("D – "or better) earned in MAT 215 Business Calculus is required.

Tuition & Scholarships

General Tuition & Fees: uc.edu/bursar/fees
Scholarships for transfer students: financialaid.uc.edu/sfao/scholars/transfer

Contact Information
UC admissions questions:
Undergraduate Admissions
Web: admissions.uc.edu
Email: transfer@uc.edu

Pre-transfer and transition advising at UC:
Transfer & Transition Advising Center
Web: uc.edu/transferadvising
Email: transfer@uc.edu

Details of this agreement or equivalencies:
Andrew Shrigley, Sr Transfer & Articulation Specialist, College Credit Services, credeval@uc.edu

More Information
BBA majors in the Lindner College of Business:
https://business.uc.edu/academics/undergraduate.html

General information about the University of Cincinnati: uc.edu

Appendix A: Cincinnati State Advising Document

Coursework Articulation						
Agreement Execution Date: May 2023			**Agreement End Date: July 2025**			
Cincinnati State			**University of Cincinnati**			
Course ID	Course Title	Hrs	Course ID	Course Title	Hrs	GenEd (BoK)
Course prerequisites may not be listed below. Your Cincinnati State advisor will help you navigate the prerequisites.						
First Year Experience (FYE) Requirement			**Free Elective**			
FYE 1XX	First Year Experience Elective	1	FYE/MLTI/ ORNT 1000 BLOCK	FYE/MLTI 1000 Level Credit	1	
OT36 English Composition (6 credits)			**English Composition**			
ENG 101		3	ENGL 1001	English Composition	3	EC
ENG 102 *or* 103 *or* 104	English Comp. 2: Contemporary Issues or English Comp. 2: Writing About Lit. or English Comp. 2: Technical Comm	3	ENGL 2089	Intermediate Composition	3	EC
OT36 Communication (3 credits)			**Free Elective**			
COMM 110	Public Speaking	3	COMM 1071	Intro to Effective Speaking *(Free Elective)*	3	HU
OT36 Mathematics (3 credits)			**Quantitative Reasoning**			
MAT 215	Business Calculus	6	MATH 1044 *and* 1045	Applied Calculus 1 *and* Applied Calculus 2	3 3	QR
OT36 Arts/Humanities (6 credits)			**Fine Arts/Humanities**			
Any	Any OT36 Arts/Humanities in ART, LIT, MUS, PHI, REL, THE, or COMM 130	3	BoK: FA or HU	*Fine Arts or Humanities Elective*	3	FA, HU
Any	Any OT36 Arts/Humanities in ART, LIT, MUS, PHI, REL, THE, or COMM 130	3	BoK: FA or HU	*Fine Arts or Humanities Elective*	3	FA, HU
OT36 Natural/Physical Science (6+ credits)			**Natural Sciences**			
Any	Any OT36 Natural/Physical Science Elective 1	3	BoK: NS	*Natural Science Elective*	3	NS
Any	Any OT36 Natural/Physical Science Elective 2	3	BoK: NS	*Natural Science Elective*	3	NS
OT36 Electives (6 credits)			**Business Statistics**			
MAT 131	Statistics 1	3	STAT 1034	*Counts as BANA 2081*	3	QR
MAT 132	Statistics 2	3	STAT 1035	*Counts as BANA 2082*	3	QR
Directed Electives (7 courses/21+ credits)			**Foreign Language**			
ASL 101 *or* FRN 101 *or* SPN 101	Beg. American Sign Lang. 1 *or* Elementary French 1 *or* Elementary Spanish 1	3-4	ASL 1001 *or* FREN 1011 *or* SPAN 1011	Beginning ASL 1 *or* Extended Basic French 1 *or* Extended Basic Spanish 1	3	DC, HU, SCE
ASL 102 *or* FRN 102 *or* SPN 102	Beg. American Sign Lang. 2 *or* Elementary French 2 *or* Elementary Spanish 2	3-4	ASL 1002 *or* FREN 1012 *or* SPAN 1012	Beginning ASL 2 *or* Extended Basic French 2 *or* Extended Basic Spanish 2	3	DC, HU, SCE
AA Pre-Business Administration Requirements			**BBA Courses**			
ACC 101	Financial Accounting	3	ACCT 2081	Financial Accounting	3	
LAW 101	Business Law	3	BLAW 2080	Legal Environment of Business	3	SCE
ACC 102	Managerial Accounting	3	ACCT 2082	Managerial Accounting	3	
BUS 190	Professional Practices	1	PD 1000BLOCK	*Counts as BA 2080*	1	
ECO 105	Principles of Microeconomics	3	ECON 1001	Intro to Microeconomics	3	SS

MKT 101	Principles of Marketing	3	MKTG 2080	Intro to Marketing	3	
IM 200	Information Systems for Managers	3	IS 2080C	Digital Technologies for Business	3	TI
ECO 110	Principles of Macroeconomics	3	ECON 1002	Intro to Macroeconomics	3	SS
Cooperative Education (2 credits)			**Free Electives**			
PBA X9X	Co-Op Education Elective(s)	2	COOP X000BLOCK	Co-Op X000 Level Credit *(Free Elective)*	2	
Total Credits Required for AA Degree:		**64-66**	**Total Credits Applied to BBA Degree:**		**64**	

Course prerequisites may not be listed in table above. Your Cincinnati State advisor will help you navigate the necessary prerequisites.

UC General Education/Breadth of Knowledge (BoK) key:		
DC – Diversity and Culture	DEI – Diversity, Equity, Inclusion	EC – English Composition
FA – Fine Arts	HP – Historical Perspectives	HU – Humanities & Literature
NS – Natural Sciences	QR – Quantitative Reasoning	SCE – Society, Culture, Ethics
SE – Social and Ethical Issues	SS – Social Sciences	TI – Technology and Innovation

The following coursework will be required to complete a BBA degree at UC			
Course ID	**Course Title**	**Cr Hr**	**BoK**
Business Courses			
BA 3080	Business Professionalism (ENG 105 at Cincinnati State)	3	DEI
COMM 2081	Business Communication	3	HU
FIN 3080C	Business Finance	3	
INTB 3080	Global Environment of Business	3	DC
MGMT 3080	Management	3	
OM 3080	Operations Management	3	
XXXX	Upper-Level Business Elective *(Substitutes for MGMT 1051/1052, needs advisor approval; MGT 101 at Cincinnati State)*	3	
BA 5080	Business Strategy	3	
Business Major Courses (6-8 Courses, 18-24 Credits, Number of Courses/Credits Dependent on Major)			
XXXX	Business Major Courses	18-24	
Free Elective Courses (3-5 Courses, 9-15 Credits, Number of Courses/Credits Dependent on Major)			
XXXX	Free Electives	8-14	
BBA credit hours remaining		**56**	
Transfer credits from Cincinnati State		**64**	
Total hours to complete BBA degree		**120**	

Appendix B: Sample Transfer Degree Map

The following suggested course sequence includes all course requirements for this articulation agreement (e.g. courses required for the Cincinnati State AA Pre-Business Administration and remaining UC courses for the BBA Designated Programs). You should consult with an academic advisor each semester to ensure you maintain appropriate degree progress and are fulfilling all requirements for the agreement. Course sequencing below assumes a fall start date. If starting the program during any other term, please consult with your academic advisor. For details beyond course planning, please consult with your academic advisor or the Transfer & Transition Advising Center.

SEMESTER 1 (Fall)

Cincinnati State			University of Cincinnati		
Course ID	**Course Title**	**Cr Hr**	**Course ID**	**Course Title**	**Cr Hr**
ACC 101	Financial Accounting	3	ACCT 2081	Financial Accounting	3
ENG 101	English Composition 1	3	ENGL 1001	English Composition	3
LAW 101	Business Law	3	BLAW 2080	Legal Environment of Business	3
FYE 1XX	First Year Experience Elective	1	FYE/MLTI/ORTN 1000BLOCK	1000 Level Credit	1
ASL 101 *or* FRN 101 *or* SPN 101	Beg. American Sign Lang. 1 *or* Elementary French 1 *or* Elementary Spanish 1 *(Directed Elective 1)*	3-4	ASL 1001 *or* FREN 1011 *or* SPAN 1011	Beginning ASL 1 *or* Extended Basic French 1 *or* Extended Basic Spanish 1	3

SEMESTER 2 (Spring)

Cincinnati State			University of Cincinnati		
Course ID	**Course Title**	**Cr Hr**	**Course ID**	**Course Title**	**Cr Hr**
ACC 102	Managerial Accounting	3	ACCT 2082	Managerial Accounting	3
BUS 190	Professional Practices	1	PD 1000BLOCK	*Counts as BA 2080*	1
ECO 105	Principles of Microeconomics	3	ECON 1001	Intro to Microeconomics	3
ENG 102 *or* 103 *or* 104	English Comp. 2: Contemporary Issues *or* English Comp. 2: Writing About Lit. *or* English Comp. 2: Technical Comm.	3	ENGL 2089	Intermediate Composition	3
MAT 215	Business Calculus (D – min) *(Mathematics Elective)*	6	MATH 1044 *and* 1045	Applied Calculus 1 *and* Applied Calculus 2	3 3

SEMESTER 3 (Summer)

Cincinnati State			University of Cincinnati		
Course ID	**Course Title**	**Cr Hr**	**Course ID**	**Course Title**	**Cr Hr**
PBA X9X	Co-Op Education Elective(s)	2	COOP X000BLOCK	Co-Op X000 Level Credit *(Free Elective)*	2

ASL 102 or FRN 102 or SPN 102	Beg. American Sign Lang. 2 *or Elementary French 2* *or Elementary Spanish 2* *(Directed Elective 2)*	3-4	ASL 1002 or FREN 1012 or SPAN 1012	Beginning ASL 2 *or Extended Basic French 2* *or Extended Basic Spanish 2*	3

SEMESTER 4 (Fall)

Cincinnati State			University of Cincinnati		
Course ID	Course Title	Cr Hr	Course ID	Course Title	Cr Hr
MKT 101	Principles of Marketing	3	MKTG 2080	Intro to Marketing	3
IM 200	Information Systems for Managers *(Computer Skills Elective)*	3	IS 2080C	Digital Technologies for Business	3
OT36	Any OT36 Arts/Humanities in ART, LIT, MUS, PHI, REL, THE, or COMM 130	3	BoK: FA or HU	*Fine Arts or Humanities Elective*	3
OT36	Any OT36 Natural/Physical Science Elective 1	3	BoK: NS	*Natural Science Elective*	3
MAT 131	Statistics 1 *(OT36 Elective 1)*	3	STAT 1034	*Counts as BANA 2081*	3

SEMESTER 5 (Spring)

Cincinnati State			University of Cincinnati		
Course ID	Course Title	Cr Hr	Course ID	Course Title	Cr Hr
COMM 110	Public Speaking	3	COMM 1071	Intro to Effective Speaking *(Free Elective)*	3
ECO 110	Principles of Macroeconomics	3	ECON 1002	Intro to Macroeconomics	3
OT36	Any OT36 Arts/Humanities in ART, LIT, MUS, PHI, REL, THE, or COMM 130	3	BoK: FA or HU	*Fine Arts or Humanities Elective*	3
OT36	Any OT36 Natural/Physical Science Elective 2	3	BoK: NS	*Natural Science Elective*	3
MAT 132	Statistics 2 *(OT36 Elective 2)*	3	STAT 1035	*Counts as BANA 2082*	3

Total credits for AA Pre-Bus Admin degree:	64-66	Total credits applied to BBA Degree:	64
		Credits remaining to complete BBA at UC:	56
		Total credits required for BBA degree at UC:	120

Remaining Coursework at University of Cincinnati

The following suggested course sequence assumes a fall term start date and outlines the remaining coursework needed to complete the BBA program at UC. The exact sequence of coursework will vary depending on the start term, specific BBA major program selected, and the term some courses are offered. The UC advising staff will with each student to develop a plan for the most appropriate path to graduation. For details beyond course planning, please consult with your academic advisor.

SEMESTER 6 (Fall)		
Course ID	**Course Title**	**Cr Hr**
COMM 2081	Business Communication (ENG 105 at Cincinnati State)	3
FIN 3080C	Business Finance	3
OM 3080	Operations Management	3
MGMT 3080	Management	3
INTB 3080	Global Environment of Business	3

SEMESTER 7 (Spring)		
Course ID	**Course Title**	**Cr Hr**
BA 3080	Business Professionalism	3
XXXX	Business Major Course 1	3
XXXX	Business Major Course 2	3
XXXX	Upper-Level Business Elective *(Substitutes for MGMT 1051/1052, needs advisor approval; MGT 101 at Cincinnati State)*	3
XXXX	Free Elective	3

SEMESTER 8 (Fall)		
Course ID	**Course Title**	**Cr Hr**
XXXX	Business Major Course 3	3
XXXX	Business Major Course 4	3
XXXX	Business Major Course 5	3
XXXX	Free Elective	3
XXXX	Free Elective	2

SEMESTER 9 (Spring)		
Course ID	**Course Title**	**Cr Hr**
BA 5080	Business Strategy	3
XXXXX	Business Major Course 6	3

XXXXX	Business Major Course 7 *or* Free Elective (selection dependent on selected major)	3
XXXXX	Business Major Course 8 *or* Free Elective (selection dependent on selected major)	3